



ATHENS MUSIC INSTRUMENTS SHOW

23-24 May 2026

## Why to participate

Seeking professional promotion: AMIS can provide manufacturers with an excellent opportunity to showcase their work to a wide audience.

This can lead to new orders and an increase in their visibility in the industry.

Networking and partnerships: AMIS can provide an opportunity to create partnerships with other professionals in the music sector, such as musicians, music schools, instrument repair workshops, etc.

Promotion of new products: participants can use the exhibition to promote new instrument/accessory ranges or new models they have developed.

Exchange of ideas and experiences: Participation in an exhibition can provide an opportunity to exchange ideas and experiences within the industry, as well as with professionals and stakeholders in the music industry.

### **Additional information**

AMIS aspires to be an excellent and high-level opportunity to achieve important business and communication goals:

- Meeting with your existing buyers, or rekindling relationships with past buyers
- Developing a customer base by attracting new buyers
- Establishing a new client base by building new customers or developing new customers
- Marketing for new musical instruments and accessories
- Branding to targeted audiences
- Confirmation of your business positioning in the industry
- Increase brand awareness
- Exchange of ideas and experiences with other participants
- Networking and partnerships between businesses

# **Audience identity**

Music amateurs and professionals
Amateur and professional luthiers
Collectors
Music schools and educational institutions
Wholesalers / retailers in the industry

#### **AMIS** sectors

- Showroom
- Showcase **E**"
- Soundbooths

# **Exhibitors - Exhibits - Participants**

#### AMIS is attended by:

Repair & manufacturing companies of instruments and accessories Instrument repair and repair companies and instrumentation companies Workshops and Schools of Instrument Making Amateur and professional luthiers

#### **Exhibit categories:**

All kinds of musical instruments and accessories

#### Participants can:

Exhibit and make available musical instruments and accessories for retail / wholesale. Present new musical instruments and accessories Provide information about the services they offer.

# **Register your participation**

Express your interest in participating in AMIS by filling in the form below and you will be contacted directly.

Alternatively you can contact us at

info@athenmusicinstrumentshow.gr or by phone at 6945298441

# **Communication planning**

AMIS will be promoted through a well thought out promotional programme, focusing on the following communication activities:

- Promotion of the event through social networks such as Facebook, YouTube, Instagram Tik Tok.
- Collaboration with bloggers to promote AMIS.
- Promotion on selected radio stations as well as from TV shows.
- Through communication sponsors involved in music in general and in the industry.

### **Price list**

Participation in the trade show area is defined by space rental only (ground footprint). The minimum floor space that a participant can rent is 4 m2. Each square metre costs 50,00 euro excluding 24% VAT.

#### Services included in the price

- Exhibition footprint
- Electricity supply
- 2 chairs and 1 long banquet table
- Cleaning of public areas
- Security of the exhibition premises by a security company
- Civil liability insurance cover
- Advertising promotion. Advertising promotion services:
- 1. Display in a separate section on www.athensmusicinstrumentshow.gr and posting of the Exhibitor's logo with a reference link on the Exhibitor's website.
- 2. Promotion through AMIS Social Media, with a separate posting for each participant.
- 3. Reference and positioning in the printed programme to be distributed to visitors.
- 4. Positioning of the location on the posted maps at the venues.

### Become a sponsor

- Pavilion space (ground footprint) 18 m2 at an available location of the Sponsor's choice.
- 15 minute presentation in the Presentation Hall.
- Logo printing on all promotional promotion (press releases, entries, online banner & email campaign, post publicity, etc).
- Logo printing on all printing within the event venue (banners, signage, floor plans, programme, etc.).
- Full-page Advertising Entry in the printed programme to be distributed to all visitors.
- Additional Promotion on www.athensmusicinstrumentshow.gr, in the Sponsors / Supporters category.
- Possibility of extra promotional activities (e.g. sample distribution), in consultation with the organisation.
- Sponsored Post about the Sponsor, on AMIS Social Media.

Sponsorship Cost: 1800,00€ excluding VAT 24%.

### Become a supporter

The AMIS Support Programme includes the following:

- Pavilion space (ground footprint) 12 m2 at an available location of the Supporter's choice.
- 15-minute presentation in the Presentation Room.
- Logo printing on all promotional promotion (press releases, entries, online banner & email campaign, post publicity, etc.).
- Logo printing on all printing within the event venue (banners, signage, floor plans, programme, etc.).
- Half-page Advertising Entry in the printed programme to be distributed to all visitors.
- Additional Promotion on www.athensmusicinstrumentshow.gr, in the Sponsors / Supporters category.
- Possibility of extra promotional activities (e.g. sample distribution), in consultation with the organisation.
- Sponsored Post for the Supporter, on AMIS Social Media. Support Cost: 1000,00 € excluding VAT 24%.

**Note:** the price list is only valid for industry participants

## **Tickets for visitors**

At the entrance of the Exhibition on the days and hours of operation.

8 euros per day/ person 13 euros two-day ticket / person Disabled persons / children under 12 years old free of charge

Pre-sale via more.com

7 euros per day/ person11 euros per two-day ticket / person



Serafeio Athletic & Community Complex, Municipality of Athens, FOS hall

Organized by: UNFAMILIAR PRO

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